

VMware Cloud Provider Platform

Simplify your cloud service-delivery

1

How can you benefit from an open and automated service-delivery platform?

Deliver a comprehensive portfolio of high-margin cloud services

Accelerate designing and provisioning of new services

Directly address developer needs

Reduce operational costs and scale to thousands of customers

What's in the VMware Cloud Provider platform?

2

Ready-to-go hybrid cloud services

Built-in service delivery capabilities

Software-defined foundation

Multi-tenant infrastructure

What can you achieve with the VMware Cloud Provider platform?

3

Simplify daily cloud operations by **80%** through automation

Reduce cost of service-delivery by avoiding over hundreds of thousands in custom development

84% higher infrastructure efficiency,
78% greater service-productivity,
52% 5-year CAGR from improved performance

Accelerate innovation and ease of technology adoption driving **75%** YoY growth for new services

Enjoy over **30%** revenue growth and healthy margins

4

How does the VMware Cloud Provider platform scale to meet your needs?

Stretches across **100s** of datacenter and customer on premises environments

Multi-tenant-ready for **1000s** of customers

Scale to hundreds of thousands of VMs from on-premises to your cloud to VMware-offerings in the public cloud

Linear performance over PB of storage

5

How is VMware Cloud Provider platform turbocharging cloud providers' growth today?

Fueling faster-than-market growth for leading cloud providers

Meeting key SLAs for continually growing environments

Returning **2X** ROI in less than **5** years

Delivering flexible consumption metering and pay-as-you-grow